## ANNUAL REPORT 2010-11



aitan (India) Limited



#### **BOARD OF DIRECTORS**

S. K. KHAITAN, Chairman SUNIL K. KHAITAN, Vice-Chairman M. K. JALAN Dr. V. K. RUNGTA A. K. KEDIA S. BAFNA, Executive Director

**COMPANY SECRETARY** 

B. K. CHORARIA

#### AUDITORS

CHATURVEDI & CO. Chartered Accountants

COST AUDITORS

PRASAD & CO.

#### BANKERS

INDUSTRIAL DEVELOPMENT BANK OF INDIA BANK OF BARODA

## SUGAR & AGRICULTURE DIVISIONS Office :

7, Red Cross Place, Kolkata 700 001 Phone : (033) 2210 3331, 4012 1000 Fax : 91 33 2248 7516

#### Sugar Mill :

Khaitan Nagar 741 157 Plassey (Nadia), West Bengal Phone : (03474) 262345/6/7, Fax : 03474-262348

#### **Agriculture Division :**

Ramnagar 742 163 (Murshidabad), West Bengal Phone : (03482) 244244

## NOTICE

### TO THE SHAREHOLDERS

NOTICE is hereby given that the Seventy Third Annual General Meeting of Khaitan (India) Limited will be held on Thursday the 22nd September, 2011 at Merchant Chamber of Commerce, 15-B, Hemant Basu Sarani, Kolkata - 700001 at 11.30 a.m. to transact the following business :

### **ORDINARY BUSINESS :**

- 1. To receive, consider and adopt the Audited Balance Sheet as at 31st March, 2011 and the Profit & Loss Account for the year ended on that date together with the Report of Directors' and Auditors' thereon.
- 2. To appoint a Director in place of Dr. V. K. Rungta, who retires by rotation and being eligible, offers himself for re-election.
- 3. To appoint a Director in place of Mr. A. K. Kedia who retires by rotation and being eligible, offers himself for re-election.
- 4. To appoint Auditors and to fix their remuneration.

## SPECIAL BUSINESS :

5. To consider and if thought fit, to pass, with or without modification, the following Resolution as Special Resolution :

"**RESOLVED THAT** pursuant to the provisions of Schedule XIII read with Section 198, 269, 309 and other applicable provisions, if any, of the Companies Act, 1956, Mr. S. K. Khaitan be and is hereby re-appointed as Wholed- time Director designated as Chairman and consent be and is hereby given to him to hold and continue to hold an office or place of profit in the Company for a period commencing from 1st April, 2011 to 31st March, 2014 on the terms and conditions as set out in explanatory statement annexed hereto.

6. To consider and if though fit, to pass, with or without modicication, the following Resolution as Ordinary Resolution :

"**RESOLVED THAT** pursuant to the provisions of Schedule XIII read with Section 198, 269, 309 and other applicable provisions, if any, of the Companies Act, 1956, Mr. S. Bafna be and is hereby re-appointed as Whole-time Director designated as Executive Director and consent be and is hereby given to him to hold and continue to hold an office or place of profit in the Company for a period commencing from 1st April, 2011 to 31st March, 2014 on the terms and conditions as set out in explanatory statement annexed hereto.

By Order of the Board

Registered Office : 46-C, J.L. Nehru Road Kolkata-700071 the 30th May, 2011

B.K. Choraria Company Secretary

### NOTES :

- 1. A MEMBER ENTITLED TO ATTEND AND VOTE AT THE MEETING IS ENTITLED TO APPOINT PROXY TO ATTEND AND VOTE INSTEAD OF HIMSELF/ HERSELF/ ITSELF AND THE PROXY NEED NOT BE A MEMBER. THE INSTRUMENT OF PROXY SHOULD BE DEPOSITED AT THE REGISTERED OFFICE OF THE COMPANY, NOT LATER THAN 48 HOURS BEFORE COMMENCEMENT OF THE MEETING.
- 2. Members/ Proxies should fill in and sign the attendance slips and deposit at the entrance of Meeting Hall, before attending the Meeting.
- 3. The Register of Members and Share Transfer Books of the Company will remain closed from 16th September, 2011 to 22nd September, 2011 (both days inclusive).
- 4. Members, desiring any information about accounts or otherwise, are requested to write to the Company, at least 10 days in advance of the Annual General Meeting, to facilitate compilation thereof.

## EXPLANATORY STATEMENT PURSUANT TO SECTION 173 (2) OF THE COMPANIES ACT, 1956

#### Item NO. 5

The term of appointment of S. K. Khaitan, as Whole- time Director designated as Chairman expired on 31st March, 2011. After considering his managerial experience of 52 years, contribution to take the organisation to new heights by his dynamic leadership and in depth market acumen, has re- appointed him, subject to approval of Shareholders, as Whole- time Director designated as Chairman of the Company with effect from 1st April, 2011 for a period upto 31st March, 2014 on the followinng terms & conditions :-

#### **REMUNERATION :**

#### a) Salary :

Rs. 250000 per month in the scale of Rs. 250000-500000. The basic salary shall be enhanced every year subject to maximum as provided in the slab at the discretion of the Board, within the ceiling of 10% of the net profit of the company.

b) Commission :

Such remuneration by way of commission in addition to the salary, perquisites and allowances payable, calculated with reference to the net profit of the Company in a particular year, as may be determined by the Board of Directors of the Company at the end of each financial year subject to the overall ceiling stipulated in Sections 198 and 309 of the Act. The specific amount payable to all Wholetime Directors will be based on certain performance criteria to be laid down by the Board and will be payable annually after the Annual Accounts have been approved by the Board of Directors.

#### c) **Perquisites :**

In addition to the salary, as above, Mr. Khaitan will be entitled to the following perquisites within the overall limit stated above :-

## CATEGORY-I

- i. Free Furnished Accommodation or House Rent Allowance @ 60% of his salary, in lieu thereof.
- ii. City Compensatory Allowance as per Company's rules.
- iii. Expenditure incurred on gas, electricity, water and furnishing, valued as per the Income Tax Rules, 1962, subject to a ceiling of 10% of his salary.
- iv. Reimbursement of actual medical expense for self and family.
- v. Leave Travel Assistance for self and family in accordance with the rules of the Company.
- vi. Subscription of the clubs of which Mr. S. K. Khaitan is a member.

## CATEGORY-II

- i. In Addition to the remuneration and perquisites stated above, Mr. S. K. Khaitan will be entitled to :
- ii. Gratuity as per rules of the Company but not execeeding half month's salary for each completed year of service, subject to a ceiling as may be presecribed by the Central Government at that time.
- iii. Earned leave as per rules of the Company. Encashment of leave at the end of the tenure will not be included in the computation of ceiling of perquisites.

CATEGORY-III (Not to be considered as perquisites).

- i. Provision of a car with driver for use in Company's business, alternatively car/ conveyance expenses incurred on Company's business will be reimbursed at actuals.
- ii. Free telephone facility at residence.
- iii. Group Personal Accident Insurance, premium of which not to exceed Rs. 5000/- p. a.

In the event of loss and inadequacy of profit, he will be entitled to the above remuneration as minimum remuneration.

He will not be liable to retire by rotaion being a Whole-time Director.

Mr. S. K. Khaitan is interested in the above resolution to the extent of remuneration and perquisites payable to him. Mr. Sunil K. Khaitan is related to Mr. S. K. Khaitan and, therefore, interested to the extent of remuneration payable to him. No other Director is interested or concerned in the aforesaid resolution.

## Item No 6

The term of appointemnt of Mr. S. Bafna as Whole-time Director expires on 31st March, 2011. He stated that the Remuneration Committee after considering Mr. Bafna's vast managerial experience of 38 years and association with Khaitan Group for 32 years has recommended his appointment for further 3 years i. e. from 1st April, 2011 to 31st March, 2014 on the following terms and conditions. He also stated that Mr. Bafna's appointment will be beneficial for the Company.

**Salary :** Rs. 40000/- per month in the scale of Rs. 40000-80000/-. The basic salary shall be enhanced every year subject to maximum as provided in the slab at the discretion of the Board within the ceiling of 10% of the net profit of the Company.

## Commission and Perquisites :

## Commission

Such remuneration by way of commission in addition to the salary, perquisites and allowances payable calculated with reference to the net profit of the Company in a particular year as may be determined by the Board of Directors of the Company at the end of each financial year subject to overall ceiling stipulated in Section 198 and 309 of the Act. The specific amount payable to Whole-time Director will be based on certain performance criteria to be laid down by the Board and will be payable annually after the Annual Accounts have been approved by the Board of Directors.

## Perquisites

In addition to salary and commission, he will be entitled to the following perquisites, which shall be restricted to an amount equal to his annual salary.

## CATEGORY-I

- i. Rent Free Residential Accommodation or House Rent Allowance @ 60% of his salary in lieu thereof.
- ii. City Compensatory Allowance as per Company's rules.
- iii. Expenditure incurred on gas, electricity, water and furnishing, valued as per the Income Tax Rules, 1962, subject to a ceiling of 10% of their salary.
- iv. Reimbursement of medical expenses for self and family in accordance with Rules of the Company.
- v. Leave Travel Assistance for self and family, once in two years or twice in a block of four years, incurred in accordance with the rules specified by the Company.
- vi Fees of maximum of two clubs, which will not include admission and/ or Life Membership Fees.

## CATEGORY-II

- i. The Company's contributions to provident, superannuation and other Funds shall be subject to the regulations of the Company. Such contributions will not be included in computation of the ceiling on perquisites to the extent, not taxable under the Income Tax Act, 1961.
- ii. Gratuity as per rules of the Company but not exceeding half month's salary for each completed year of service, subject to a ceiling as prescribed by the Central Government at that time.
- iii. Earned leave as per rules of the Company. Encashment of leave at the end of the tenure will not be included in the computation of ceiling of perquisites.

CATEGORY-III (Not to be considered as perquisites)

- Provision of a car with driver for use on Company's business, alternatively, car/ conveyance expenses incurred on Company's business will be reimbursed at actuals.
- ii. Free telephone facility at residence, provided that charges for all personal long distance calls shall not be borne by the Company.
- iii. Group Personal Accident Insurance, premium of which not to exceed Rs. 5000/- p. a.
- a) In the event of loss or inadequacy of profit, he will be entitled to the above remuneration as minimum remuneration.
- b) He will be entitled to re-imbursement of all expenses, actually and properly incurred in connection with the business of the Company.
- c) He will not be entitled to receive fees for attending any meeting of the Board or a Committee thereof, so long as he functions as Whole-time Director of the Company.
- d) The terms and conditions of this appointment including his designation can be altered and varied from time to time by the Board as it may, in its discretion, deem fit within the provisions of Schedule XIII of the Companies Act, 1956.
- e) The appointment can be terminated by either party by giving three months notice in writing to the other.

He will not be required to retire by rotation being a Wholetime Director.

Mr. S Bafna is concerned and interest to the extent of remuneration payable to him.

No other Director is interested or concerned in the aforesaid resolution.

INCLUDING MANAGEMENT DISCUSSION & ANALYSIS REPORT

#### **TO THE MEMBERS**

#### KHAITAN (INDIA) LIMITED

Your Directors have pleasure in presenting their Seventy Fourth Annual Report together with the Audited Accounts for the year ended 31st March, 2011.

#### FINANCIAL RESULTS

| Sales & Operating Income were  | 2010-11<br>Rs./Lacs<br>2339.93 | 2009-10<br>Rs./Lacs<br>1771.30      |
|--|--------------------------------|-------------------------------------|
| Profit for the year was<br>From which is deducted<br>- Depreciation  | (413.70)<br>(140.68)           | (158.75)<br>(158.86)                |
| Leaving a Balance of   | (554.38)                       | (317.61)                            |
| TO WHICH IS ADDED :  |                                |                                     |
| <ul> <li>Income Tax for Earlier Years</li> <li>Prior Period Expenses</li> <li>Profit Brought Forward from Previous Years</li> <li>Making an available surplus of which is Carried</li> <li>Forward to Next Year</li> </ul> | (27.03)<br>305.95<br>(275.46)  | 0.67<br>(31.97)<br>654.86<br>305.95 |

#### DIVIDEND

In view of loss, Directors do not recommend any dividend for the year.

#### **MANAGEMENT DISCUSSION & ANALYSIS REPORT**

#### **OPERATIONS**

Performance of all the Divisions are as under:

**Marketing Division :** The Company has earned royalty of Rs. 578.64 lacs compared to the last year's Rs. 470.12 lacs.

**Sugar Division :** Although production of Sugar was higher to 48002 qlts compared to last year's 18383 qlts but price of sugar was continuously declined and had dropped by around Rs 200/- per qlt. The Sugar prices were moving to levels that unviable. It had put the liquidity of the Company under great stress. Higher cost of raw material, increase in price index etc. had resulted in loss during the year under review.



#### INCLUDING MANAGEMENT DISCUSSION & ANALYSIS REPORT (Contd.)

The crushing operations for the season 2010-11 started on 1st December, 2010 which was continued for 93 days compared to the last year's 47 days. Performance of the Sugar Division compared to last year is as under :

| DETAILS                     | 2010-2011  | 2009-2010  |
|-----------------------------|------------|------------|
| Start of Crushing Season    | 01.12.2010 | 18.11.2009 |
| Close of Crushing Season    | 03.03.2011 | 04.01.2010 |
| Cane Crushed (in lacs Qtls) | 6.95       | 2.94       |
| Recovery (%)                | 7.18       | 7.04       |
| Sugar Production (in Qtls)  | 48,002     | 18,383     |

#### AGRICULTURE DIVISION:

Sugarcane is a agro product and is fully dependent on nature. The supply of sugarcane from captive farms to the factory was more by 27.36% compared to last year.

During the year, about 24000 trees were planted. About 325551 trees out of those planted in last 20 years were standing as on 31.3.2011. Necessary care is taken to nurture the same to fetch long term benefit.

#### INDUSTRIAL STRUCTURE

**Sugar Division:** The Sugar output during the year was estimted at 25 million tons compared to last year's production of 19 million tones against a estimted consumption of 22 million tons. The industry was expecting decontrol but meaningless controls have converted this years' opportunities into threats and create hurdles for all sugar mills. Sugar is a highly politicized. When sugar prices started moving up the Central Government had taken measures to curb the sugar prices, declared higher quota for retail free in the market and extended the stock holding limit for traders. These measures started sugar price moving downwards to such a level that became unviable for the Sugar Mills. Sugar being the cyclical industry, the production of sugar in 2011-12 will be higher due to better sugarcane crop.

**Internal Control Systems :** The Company has a well-defined organisational structure, authority levels, guidelines and manuals which provide adequate internal control systems at all levels to conduct business operations efficiently and to safeguard Company's assets. The Company also has adequate budgetory control system and actual performance is monitored by the management consistently.

**Human Resources :** The Company believes that its employees are a vital resource in the current business environment. The Company is enjoying good and congenial industrial relations at all the Divisions of the Company. As on 31st March, 2011, the total permanent employees were 97 Nos.

#### CURRENT OUTLOOK

Marketing Division : The Company is the owner of 'Khaitan' Brand and will earn royalty income.

#### INCLUDING MANAGEMENT DISCUSSION & ANALYSIS REPORT (Contd.)

**Sugar Division :** Sugarcane is the highly remunerative crop. Plantation of sugarcane was in more areas. Due to timely rains, the condition of sugarcane crop at present is good. Due to unviable sugar prices, prevailing in the market, the sugarcane prices will be lower than the season 2010-11 which may affect adversely the sugarcane plantation next year.

**Agriculture Division :** Sugarcane is the basic raw maetrial for a sugar industry. By timely rains the yield during the year 2011-12 is expected to be higher resulting higher supplies to the factory. However, it is impossible to predict the weather conditions. A significant variation in climatic condition can affect yield recovery and profitability.

**Risks & Concerns :** The Indian Government influences sugarcane prices. Sugar prices are now less and likely to be hurt by regulations. Lower sugar prices in comparison to sugarcane prices mount high sugarcane arrears or low cane realisations could encourage cane growers to divert to alternative crops.

As Agriculture Division is exposed to nature and as such sugarcane cultivation is monsoon dependant, significant variation in climatic conditions can effect yield and recovery.

**Fixed Deposits :** Fixed Deposits from the public and employees accepted by the Company stood nil as on 31st March, 2011.

**Auditors' Report :** The Notes to the Accounts referred to in the Auditors' Report are selfexplanatory and do not call for any further explanation.

#### **Directors' Responsibility Statement :**

The Board of Directors of your Company confirm:

- 1. That in the preparation of the annual accounts, the applicable accounting standards had been followed excepts AS-22.
- 2. That the Directors had selected such accounting policies and applied them consistently and made judgements and estimates that are reasonable and prudent so as to give a true and fair view of the state of affairs of the Company at the end of the financial year and of the profit of the Company for that period.
- That the Directors had taken proper and sufficient care for the maintenance of adequate accounting records in accordance with the provisions of the Companies Act, 1956 safeguarding the assets of the Company and for preventing and detecting fraud and other irregularities.
- 4. That the Directors had prepared the annual accounts on a going concern basis.

**Corporate Governance Report :** A separate report on Corporate Governance is incorporated as a part of the Annual Report and the Auditors' Certificate on compliance under Clause 49 of the Listing Agreement is annexed to the said report.

**Directors :** Mr. Arun Kumar Kedia and Dr. V. K. Rungta retire by rotation at the ensuing Annual General Meeting and being eligible, offer themselves for re-appointment.



INCLUDING MANAGEMENT DISCUSSION & ANALYSIS REPORT (Contd.)

**Cost Auditors :** In compliance to the Central Government Order, your Board has appointed M/s Prasad & Co. qualified Cost Accountants to carry out Cost Audit of the Cost Accounts maintained by the Company in respect of Sugar Division. This appointment has to be made at the beginning of each financial year. As such an application has already been forwarded to the Central Government to renew the appointment for the current financial year.

**Auditors :** M/s Chaturvedi & Co. Chartered Accountants retire at the ensuing Annual General Meeting and are eligible for re-appointment.

**Personnel :** Particulars of employees as required under section 217(2A) of the Companies Act, 1956 are not required as no one is getting Rs 60,00,000/- a year or Rs 5,00,000/- per month employed for part of the year.

**Other Information :** The particulars prescribed by the Companies (Disclosure of Particulars in the Report of Board of Directors) Rules, 1988 are furnished in the Annexure to the Report.

**Acknowledgement :** Your Directors place on record their appreciation for the continued cooperation and support extended by the Government of West Bengal, IDBI, Bank of Baroda, Cane Growers, Suppliers, Dealers, Depositors and the Shareholders.

For and on behalf of the Board

S K KHAITAN Chairman

Kolkata the 30th May, 2011

## ANNEXURE TO DIRECTORS' REPORT

Information pursuant to the Companies (Disclosure of Particulars in the Report of Board of Directors) Rules, 1988

| A. CONSERVATION OF ENERGY   | 2010-11 | 2009-10 |
|---|---------|---------|
| I. Power and Fuel Consumption                                     |         |         |
| 1. Electricity  |         |         |
| a) Purchase Units (in lacs)                                       | 4.67    | 4.69    |
| Total Amount (Rs. in lacs)  | 34.43   | 31.91   |
| Rate per unit (Rs.)   | 7.37    | 6.80    |
| b) Own Generation   | 0.20    | 0.01    |
| i) Through Diesel Generator<br>Units (in lacs)                    | 0.38    | 0.61    |
| Units per litre of Diesel oil                                     | 3.80    | 4.06    |
| Cost/Unit (Rs.)   | 10.87   | 8.88    |
| ii) Through Steam Turbine/Generator                               | 10.07   | 0.00    |
| Units (in lacs)   | 38.56   | 12.74   |
| Units Per Litre of Fuel } Bagasse, being                          |         |         |
| Cost per Unit } by-product, is used                               |         |         |
| as fuel and hence   |         |         |
| no separate cost to   |         |         |
| the factory   |         |         |
| 2. Coal   | N.A.    | N.A.    |
| 3. Furnace Oil  | N.A.    | N.A.    |
| 4. Others/Internal Generation                                     | _       |         |
| Quantity of Fire Wood (Metric Tonnes)                             | 5       | 214     |
| Total Value (Rs. in lacs)   | 0.08    | 3.28    |
| Rate per Unit (Rs.)   | 0.002   | 0.28    |
| II. Consumption per Unit of Production<br>Product - Sugar (Qtls). | 49902   | 20713   |
| Electricity (Units/Qtls. of Sugar)                                | 87.40   | 87.10   |
| Furnace Oil   | N.A.    | N.A.    |
| Coal  | N.A.    | N.A.    |
| Others  | N.A.    | N.A.    |
|   |         |         |

#### **B. TECHNICAL ABSORPTION**

#### I. Research & Development (R&D):

- a) Specific areas which R & D carried out by the Company: Development of better varieties of sugarcane and higher productivity per unit of land and in the Plant side for improving quality of sugar.
- Benefits derived as a result of the above R & D Improvement in cane yield and in quantity of sugar.
- c) Future Plan of Action: Development of cane in Company's Reserved Area and Captive Farms.
  d) Expenditure on R & D : N I L

#### II. Technology Absorption, Adaptation and Innovation:

The Company is trying to adopt the latest technology for improving productivity/ quality and reducing the consumption of raw materials and energy. No technology has been imported.

#### C. FOREIGN EXCHANGE EARNINGS AND OUTGO

Expenditure in Foreign Currency

Rs. Nil



## **REPORT ON CORPORATE GOVERNANCE**

#### **Company's Philosophy on Corporate Governance**

Corporate Governance is required to create a culture of transparency, disclosures, compliance ethic and conduct, accountability and fairness in its operations for maximizing long-term values of shareholders and enables the Company to fulfill its obligation to customers, employees, financiers and to the society in general. The detailed report on Corporate Governance is as per clause 49 of Listing Agreement is as under :

#### **BOARD OF DIRECTORS**

The Board of Directors comprised of 6 (Six) Members at the end of the financial year headed by an Executive Chairman of whom 2 (Two) are Wholetime Directors. Of these, 3 were non Executive Directors. There were four Independent Directors who construed 75 percent of the strength against the requirement of minimum 50 percent as per Listing Agreement. The Board of Directors met 5 times during the financial year 2010-11. 5 (Five) Board Meetings were held on 14.05.2010; 23.07.2010; 13.08.2010; 12.11.2010 and 12.02.2011.

None of the Directors is a member of more than 10 Committees or Chairman of more than 5 Committees as specified in Clause 49 across all the companies in which he is a Director. Necessary disclosure to this effect has been made by the Directors.

The composition of Directors, the attendance at Board Meetings during the year and the last Annual General Meeting, number of other directorships and committee memberships are given below :-

| Name of             | Category | Attendane     | Attendance | Number of | Membership   | Membership       |
|---------------------|----------|---------------|------------|-----------|--------------|------------------|
| Directors           |          | at            | at         | Committee | in           | in               |
|                     |          | Board Meeting | Last AGM   | member    | Other Boards | Other Committees |
| Mr S K Khaitan      | E&WTD    | 4 / 5         | No         |           | 6            |                  |
| Mr. Sunil K Khaitan | VC&NED   | 5/5           | Yes        |           | 3            |                  |
| Mr. M. K. Jalan     | ID&NED   | 3/5           | No         | 1         | 14           |                  |
| Mr. A.K. Kedia      | ID&NED   | 4/5           | No         | 2         | 9            |                  |
| Dr. V.K. Rungta     | ID&NED   | 5/5           | No         | 4         | 7            |                  |
| Mr. S. Bafna        | WTD      | 4/5           | Yes        | 3         | 1            |                  |
|                     |          |               |            |           |              |                  |

Category details : E&WTD - Executive & Wholetime Directors; VC&NED - Vice Chairman & Non Executive Director; ID&NED - Independent & Non Executive Director and WTD - Whole time Director

#### **Disclosure regarding Re-appointment of Directors**

As per Clause No. 49VI(A) of Listing Agreement, resume and other information of the Directors retiring by rotation are as under :-

Mr A. K. Kedia aged about 57 years is an Industrialist having vast experience of business and management. He is a Director of the Company since 1995. His other Directorships are as under :-

Classic Marketing Agency Pvt. Ltd., Jai Shankar Properties Pvt. Ltd., Ashirvad Properties Pvt. Ltd., Jaypee Trading Co. Pvt. Ltd. East West International (Exim) Pvt. Ltd. Ashiyana Vinimay Pvt. Ltd., Trincas Management Pvt. Ltd., Abloom Pvt. Ltd., East West Minning Pvt. Ltd.

Dr. V. K. Rungta aged about 65 years is a Company Secretary having vast experience of business and management. He is a Director of the Company since 1987. His other Directorships are as under:-

BMG Itech Pvt. Ltd., AGL Investors Pvt. Ltd., Wonder Decor Pvt. Ltd., Triton Distributors Pvt. Ltd.; Eskay Properties Development Pvt. Ltd.; Indo American Software Pvt. Ltd.; Khaitan Electricals Ltd.

**Remuneration of Directors:** Independent and Non Executive Directors were paid sitting fees of Rs.5,000/- per meeting of Board of Directors or any Committee thereof. The details of remuneration to the Directors during the period under review is as under :

| NAME                | NAME SALARY& PERQUISITES MEETING FE |        |           |  |
|---------------------|-------------------------------------|--------|-----------|--|
| Mr. S.K. Khaitan    | 41,83,525                           |        | 41,83,525 |  |
| Mr. Sunil K Khaitan |                                     | 25,000 | 25,000    |  |
| Mr. M. K. Jalan     |                                     | 20,000 | 20,000    |  |
| Dr. V. K. Rungta    |                                     | 70,000 | 70,000    |  |
| Mr. AK. Kedia       |                                     | 40,000 | 40,000    |  |
| Mr. S. Bafna        | 9,68,560                            |        | 9,68,560  |  |

#### Declaration Regarding Compliance By Board Members And Senior Management Personnel With The Company's Code Of Conduct

The Company has adopted a Code of Conduct for its directors, officers and employees.

It is confirmed that the Company has in respect of the financial year ended 31st March, 2011, received from the Senior Management Team of the Company and the Members of the Board, a Declaration of Compliances with the Code of Conduct as applicable to them.

For the purpose of this declaration, Senior Management team means the Chief Executive Officer, the Company Secretary and employees in the Executive Vice President cadre as on 31st March, 2011.

**Audit Committee :** The Committee discharge such duties and functions generally described in Clause 49 of the Listing Agreement with the Stock Exchanges and such functions as specifically delegated to the committee from time to time by the Board.

5 (Five ) Audit Committee Meetings were held on 14.05.2010; 23.07.2010; 13.08.2010; 12.11.2010 and 12.02.2011 during the period under review.



| Members        | Meetings Attended |
|----------------|-------------------|
| Dr. V K Rungta | 5                 |
| Mr. A.K. Kedia | 4                 |
| Mr. S Bafna    | 5                 |
|                |                   |

**Share Transfer Committee :** The Share Transfer Committee comprises of Mr. S.K. Khaitan, Mr. Sunil K. Khaitan, Dr. V.K. Rungta and Mr. S. Bafna.

The Committee met 3 (Three) times during the period under review.

Shares received for transfer were registered and despatched within 30 days of receipt, if the documents of transfer were correct and valid in all respect.

**Shareholders Grievance Committee :** 4 (four) Meetings of Shareholders Grievance Committee were held on 23-04-2010; 23-07-2010; 12-11-2010 and 12-02-2011.

| Members        | Meetings Attended |
|----------------|-------------------|
| Dr. V K Rungta | 4                 |
| Mr. S. Bafna   | 4                 |
|                |                   |

**Remuneration Committee :** During the year, one meeting of Remuneration Committee was held on 12.02.2011.

General Body Meeting : Details of last three Annual General Meetings are as follows :

| YEAR    | LOCATION  | DATE       | TIME       |
|---------|---|------------|------------|
| 2009-10 | Merchant Chamber of Commerce<br>15-B, Hemant Basu Sarani, Kol-1 | 27-09-2010 | 11.30 A.M. |
| 2008-09 | Merchant Chamber of Commerce<br>15-B, Hemant Basu Sarani, Kol-1 | 22-09-2009 | 11.30 A.M. |
| 2007-08 | Merchant Chamber of Commerce<br>15-B, Hemant Basu Sarani, Kol-1 | 22-09-2008 | 11.30 A.M. |

- i) Special Resolutions were passed by show of hands.
- ii) As per Clause No. 49VI(A) of Listing Agreement, resume and other information of the Directors retiring are as under:

#### Disclosures

- 1. There are no transactions of the Company of material nature with promoters, directors, subsidiaries or relatives etc. which would have potential complaints with the interest of the Company at large.
- 2. No strictures have been imposed by any regulatory authority as there is no instance of non-compliance of any laws by the Company.

#### **Means of Communications**

The quarterly/half yearly/annual un-audited/audited financial results of the Company are posted to the stock exchanges immediately after they are approved by the Board of Directors and are published in the Financial Express and Arthik Lipi.

#### **Management Discussion & Analysis**

The Management Discussion and Analysis Report (MD & AR) is part of this report.

#### **Shareholders Information**

| a) Date, Time and Venue of Next  | : | Monday the 22th September, 2011 at  |
|--|---|---|
| Annual General Meeting   |   | Merchant Chamber of Commerce<br>At 11.30 a.m.15-B, Hemant Basu  |
|  |   | Sarani, Kolkata - 700 001   |
| b) Date of Book Closing  | : | 16th to 22th September, 2011 (both  |
|  |   | days inclusive)   |
| c) Information regarding Stock Exchanges<br>where the shares of the Company are listed | : | The National Stock Exchange of<br>India Limited, Exchange Plaza,<br>Bandra East, Mumbai-400051                      |
|  |   | Bombay Stock Exchange Ltd.<br>25 P J Towers, Dalal Street<br>Mumbai-400001<br>(under permitted securities category) |

The Company had applied for de-listing with the Calcutta Stock Exchange Ltd. which is pending. No payment of Listing Fee is paid to them.

Listing fees have been paid for the year 2010-11 to other Exchanges.

ISIN No. for the Company's Ordinary Shares in Demat Form is INE 731 CO1018.

Registrar and Share Transfer Agent (for physical as well as for D'mat Segment) M/s. Maheshwari Datamatics (P) Ltd., 6, Mangoe Lane, Kolkata-700001

**Share Transfer System :** Share Transfers are registered and returned within 30 days of lodgement thereof, if the documents are clear in all respects.

| Market Price (2010- |       |       |       |       |       |       |       |       |       | 010-11) |       |       |
|---------------------|-------|-------|-------|-------|-------|-------|-------|-------|-------|---------|-------|-------|
| NSC                 | APR   | MAY   | JUN   | JUL   | AUG   | SEP   | ОСТ   | NOV   | DEC   | JAN     | FEB   | MAR   |
| HIGH                | 27.90 | 28.25 | 35.00 | 43.00 | 44.25 | 47.00 | 47.50 | 45.70 | 42.95 | 47.80   | 42.20 | 38.00 |
| LOW                 | 23.15 | 23.35 | 23.35 | 33.00 | 33.25 | 40.00 | 39.00 | 37.60 | 35.15 | 35.35   | 24.15 | 27.85 |



#### Distribution of Shareholding as on 31st March, 2011

(a) According to Category of Holding :

|   |       | Shareho                    | lders                                 | Shares  |   |  |
|---|-------|----------------------------|---------------------------------------|---|---|--|
| Category  |       | Nos                        | %                                     | No.   | %                                       |  |
| Promoters Group<br>Banks, Financial Institutions<br>Private Corporate Bodies<br>Indian Public<br>NRI<br>Others/Clearing Members |       | 29<br>3<br>94<br>2579<br>5 | 1.07<br>0.11<br>3.46<br>94.82<br>0.18 | 2451387<br>1444<br>1148027<br>1146213<br>1380 | 51.61<br>0.03<br>24.17<br>24.13<br>0.03 |  |
|   | Total | 2720                       | 100.00                                | 4750000                                       | 100.00                                  |  |

(b) Pattern of Shareholdings as on 31st March, 2011 :

| Chanak | Shareholding Pattern |       | Share                | nolders | Shares  |        |      |   |
|--------|----------------------|-------|----------------------|---------|---------|--------|------|---|
| Snarer |                      |       | Shareholding Pattern |         | Nos.    | %      | Nos. | % |
|        | upto                 | 500   | 2454                 | 90.22   | 449129  | 9.46   |      |   |
| 501    | to                   | 1000  | 124                  | 4.56    | 105507  | 2.22   |      |   |
| 1001   | to                   | 2000  | 58                   | 2.13    | 84880   | 1.79   |      |   |
| 2001   | to                   | 3000  | 17                   | 0.62    | 43645   | 0.92   |      |   |
| 3001   | to                   | 4000  | 8                    | 0.30    | 27696   | 0.58   |      |   |
| 4001   | to                   | 5000  | 7                    | 0.26    | 32315   | 0.68   |      |   |
| 5001   | to                   | 10000 | 16                   | 0.59    | 122248  | 2.57   |      |   |
| 10001  | and                  | above | 36                   | 1.32    | 3884580 | 81.78  |      |   |
|        | Grand Total          |       | 2720                 | 100.00  | 4750000 | 100.00 |      |   |

Transfers of shares are done through depositories with no involvement of the Company. Regarding transfer of shares in physical form, the transfer documents can be lodged with M/s Maheshwari Datamatics (P) Ltd., 6 Mangoe Lane, Kolkata-700001

**D'mat Facilities:** The Company's shares are compulsorily traded in dematerialized form and are available for trading under both Depository Systems, NSDL and CDSL. As on 31.03.2011 a total of 4082104 Equity Shares of the Company were held in demat mode.

Plant Location : Khaitan Nagar, Plassey, Dist. Nadia, West Bengal.

For and on behalf of the Board

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S K Khaitan Chairman

Kolkata the 30th May, 2011

# AUDITORS' CERTIFICATE ON COMPLIANCE OF CONDITIONS OF ORPORATE GOVERNANCE AS STIPULATED IN CLAUSE 49 OF THE LISTING AGREEMENT

To the Members of Khaitan (India) Ltd

We have reviewed the compliance of conditions of Corporate Governance by Khaitan (India) Limited for the year ended 31st March, 2011, as stipulated in Clause 49 of the Listing Agreement of the said Company with Stock Exchange(s), with the relevant records and documents maintained by the Company and furnished to us.

The compliance of conditions of Corporate Governance is the responsibility of the management. Our examination was limited to procedures and implementation thereof, adopted by the Company for ensuring the compliance of the conditions of Corporate Governance. It is neither an audit nor an expression of opinion on the financial statements of the Company.

We further state that such compliance is neither an assurance as to the future viability of the Company nor the efficiency or effectiveness with which the management has conducted the affairs of the Company.

No investor grievance is pending for a period exceeding one month against the Company as per the records maintained by the Company.

On the basis of our review and according to the information and explanations given to us, the conditions of Corporate Governance as stipulated in Clause 49 of the Listing Agreement with the Stock Exchanges have been complied with in all materials respect by the Company.

For CHATURVEDI & CO. Registration No. 302137E Chartered Accountants

NILIMA JOSHI Partner (Membership No. 52122)

60 Bentinck Street Kolkata-700069 the 30th May, 2011



## AUDITORS' REPORT

#### TO THE MEMBERS OF KHAITAN (INDIA) LIMITED

- We have audited the attached Balance Sheet of Khaitan (India) Limited as at 31st March 2011, and also the Profit & Loss Account and the Cash Flow Statement for the year ended on that date annexed thereto. These financial statements are the responsibility of the Company's management. Our responsibility is to express an opinion on these financial statements based on our audit.
- 2. We conducted our audit in accordance with auditing standards generally accepted in India. These Standards require that we plan and perform the audit to obtain reasonable assurance about whether the financial statements are free of material mis-statement. An audit includes examining, on a test basis, evidence supporting the amounts and disclosure in the financial statement. An audit also includes assessing the accounting principles used and significant estimates made by management, as well as evaluating the overall financial statement presentation. We believe that our audit provides a reasonable basis for our opinion.
- 3. As required by the Companies (Auditors' Report) Order, 2003 issued by the Central Government of India in terms of Sub-section (4A) of Section 227 of the Companies Act, 1956, we enclose in the Annexure a statement on the matters specified in paragraphs 4 and 5 of the said Order.
- 4. a) The closing balances of debtors, some creditors, loans, advances, demat account and some bank balances are unconfirmed.
  - b) Provision of rental expenses of Rs. 5,96,190 has not been made.
- 5. Further to our comments in the Annexure referred to above, we report that :
  - i. We have obtained all the information and explanations which to the best of our knowledge and belief were necessary for the purpose of our audit.
  - ii. The Balance Sheet, Profit and Loss Account and Cash Flow Statement dealt with by this report are in agreement with the books of account.
  - iii. In our opinion, the said Balance Sheet, Profit & Loss Account and Cash Flow Statement dealt with by this report comply with the accounting standards referred to in Sub-section (3C) of Section 211 of the Companies Act, 1956 except AS-22 wherein Deferred Tax Assets have not been written off and as per 4(b) above.
  - iv. In our opinion and to the best of our information and according to the explanations given to us, the said accounts subject to 4(a) & (b) and 5 (iii) above, Note 1 (f) regarding valuation of planted trees, Deferred Tax Assets amounting to Rs.3,26,43,751/- being recognised in Balance Sheet resulting in over statement of profit and understatement of liabilities to such extent of the Notes to Accounts in Schedule N and read together with other Notes give the information required by the Companies Act, 1956 in the manner so required and give a true and fair view in conformity with the accounting principles generally accepted in India.

#### AUDITORS' REPORT (Contd.)

- a) In the case of the Balance Sheet, of the state of affairs of the Company as at 31st March, 2011.
- b) In the case of the Profit & Loss Account, of the Loss for the year ended on that date, and
- c) In the case of Cash Flow Statement, of the cash flow for the year ended on that date.
- v. Subject to 4 & 5(iv) above in our opinion, the Company has kept proper books of account as required by law so far as appears from our examination of those books.
- vi. On the basis of written representations received from the Directors, as on 31st March, 2011 and taken on records by the Board of Directors, we report that none of the Directors are disqualified as on 31st March, 2011 from being appointed as a Director in terms of clause (g) of Sub-section (1) of Section 274 of the Companies Act, 1956.

For CHATURVEDI & CO. Firm Registration No. 302137E Chartered Accountants

Place : Kolkata Date : the 30th May, 2011 NILIMA JOSHI Partner (Membership No. 52122)



#### ANNEXURE REFERRED TO IN PARAGRAPH 3 OF OUR REPORT OF EVEN DATE TO THE MEMBERS OF KHAITAN (INDIA) LIMITED ON THE ACCOUNTS AS AT AND FOR THE YEAR ENDED 31ST MARCH, 2011

- 1. i) The Company has maintained proper records showing full particulars including quantitative details and situation of fixed assets.
  - ii) On the basis of information and explanations given to us, we find that Fixed Assets have been physically verified by the management during the year, and there is a regular programme of verification having regard to the size of the Company and the nature of its fixed assets.
  - iii) There was no substantial disposal of fixed assets during the year.
- 2. i) The management has conducted physical verification of inventory at reasonable intervals during the year.
  - ii) The procedures of physical verification of inventory followed by the management are, in our opinion, reasonable and adequate in relation to the size of the Company and the nature of its business.
  - iii) The Company is maintaining proper records of inventory and no material discrepancies were noticed on physical verification.
- i) On the basis of examination of records and according to information and explanations given to us, we report that the Company has not granted any loans, secured or unsecured, to/from companies/firms or other parties covered in the register maintained under Section 301 of the Act.
  - ii) In view thereof, the provisions of clause 3(b), (c) & (d) of paragraph 4 of the Order are not applicable to the Company.
  - iii) The Company has taken loan from a company covered in the register maintained under Section 301 of the Companies Act. The maximum amount involved during the year was Rs.71,38,8332 (including interest) from two parties and the year end balance of loans taken is Rs. 70,55,251.
  - iv) In our opinion, the rate of interest and other terms and conditions on which above loans have been taken are not prima facie prejudicial to the interest of the Company.
  - v) According to the information and explanations given to us, the principal and interest amount where applicable are repayable on demand.
  - vi) In respect of the said loans, the same are repayable on demand and, therefore, the question of overdue amounts does not arise.
- 4. In our opinion and according to the information and explanations given to us, there are adequate internal control procedures commensurate with the size of the Company and the nature of its business with regard to purchase of inventory and fixed assets and for the sale of goods and services. Further during the course of our audit no major weakness has been noticed in the internal control systems.
- 5. i) According to the information and explanations given to us, we are of the opinion that the particulars of contracts or arrangements referred in Section 301 of the Act have been entered into the register required to be maintained under that Section.
  - ii) In our opinion and according to the information and explanations given to us, we report that there are transactions made in persuasion of such contracts or arrangements exceeding the value of Rupees five lacs during the year are reasonable.

khaitan (India) Limited

ANNEXURE REFERRED TO IN PARAGRAPH 3 OF OUR REPORT OF EVEN DATE TO THE MEMBERS OF KHAITAN (INDIA) LIMITED ON THE ACCOUNTS AS AT AND FOR THE YEAR ENDED 31ST MARCH, 2011 (*Contd.*)

- 6. The Company had not accepted deposits from the public during the year. The directives issued by the Reserve Bank of India and the provisions of Section 58 A and 58AA or any other relevant provisions of the Companies Act, 1956 and the rules framed thereunder are not applicable.
- 7. In our opinion, the Company has an internal audit system commensurate with the size and nature of its business.
- 8. We have broadly reviewed the books of account maintained by the Company pursuant to the rules made by the Central Government for the maintenance of cost records under section 209(1)(d) of the Companies Act, 1956 and are of the opinion that prima facie, the prescribed accounts and records have been made and maintained. We have not, however, made detailed examination of the records with a view to determine whether they are accurate or complete.
- 9. i) Undisputed statutory dues including Provident Fund, Employees State Insurance, Income Tax, Sales Tax, Excise Duty, Cess, TDS and other material statutory dues have generally been regularly deposited with the appropriate authorities *except Service Tax* & *TDS payment which has been delayed.* 
  - ii) According to the information and explanations given to us, no undisputed amounts payable in respect of Income Tax, Sales Tax, Wealth Tax, Service Tax, Custom Duty, Excise Duty and Cess which were outstanding at the year end for a period of more than six months from the date they became payable.
  - iii) According to the information and explanations given to us, there are no dues of Custom Duty, Wealth Tax, Service Tax, Excise Duty and Cess which have not been deposited on account of any dispute. According to the records of the Company and as per the information and explanations given to us, the dues outstanding of Sales Tax and Income Tax on account of any dispute are as follows :

| Name of the Statute         | Nature of Class  | Amount<br>Rs. | Forum where dispute is pending                           |
|-----------------------------|--|---------------|--|
| Maharastra Sales<br>Tax Act | Tax & penalty on<br>higher turnover on<br>reassessment | 94,87,225     | Joint Commissioner<br>& Sales Tax<br>(Appellate) Mumbai  |
| Income tax Act. 1961        | Applicability of Rule<br>8D on Agriculture<br>Income   | 4,80,42,913   | Commissioner of<br>Income Tax and<br>Income Tax Tribunal |

10. The Company does not have accumulated losses at the end of the financial year and it has incurred cash losses amounting to Rs.3,84,18,916 during the financial year covered by our audit. It had incurred cash losses amounting to Rs.1,58,75,206 in the immediately preceding financial year.



ANNEXURE REFERRED TO IN PARAGRAPH 3 OF OUR REPORT OF EVEN DATE TO THE MEMBERS OF KHAITAN (INDIA) LIMITED ON THE ACCOUNTS AS AT AND FOR THE YEAR ENDED 31ST MARCH, 2011 (*Contd.*)

- 11. Based on our audit procedures and as per the information and explanations given by the management, the Company has defaulted in repayment of dues to financial institutions, in three instalments of Rs. 10 lacs each pertaining to the period January to March, 11 and has not paid total Rs. 30 lacs to them.
- 12. According to the information and explanations given to us and based on the documents and records produced before us, we report that the Company has not granted loans and advances on the basis of security by way of pledge of shares, debentures and other securities.
- 13. In our opinion, the Company is not a chit fund or a nidhi/mutual fund/society. Therefore, the provisions of clause 4 (xiii) of paragraph 4 of the Order are not applicable to the Company.
- 14. In our opinion, the Company is not dealing in or trading in shares, securities, debentures and other investment. Accordingly, the provision of clause 4 (xiv) of Paragraph 4 of the order are not applicable to the Company.
- 15. According to the information and explanation given to us, the Company has given guarantee for loan taken by others, from bank or financial institutions. Since such guarantees or counter guarantees given are very old and records to this effect have not been provided to us, we are unable to comment upon whether the terms and conditions are prejudicial to the interest of the Company.
- 16. Based on information and explanation given to us by the management, we report that the Company has not taken any term loan during the year.
- 17. According to the information and explanation given to us and on and overall examination of the balance sheet and the cash flow statement of the company, we report that no funds raised on short term basis have been used for long term investment.
- 18. The Company has not made any preferential allotment of share to the parties or companies covered in the register maintained u/s 301 of the Companies Act, 1956.
- 19. According to the information and explanations given to us during the period covered by our audit report, we report that no debentures have been issued by the Company.
- 20. The Company has not raised any money through a public issue during the year.
- 21. Based upon the audit procedures performed for the purpose of reporting true and fair view of the financial statement and as per the information and explanation given by the management, we report that no fraud on or by the Company has been noticed or reported during the course of our audit.
  For CHATURVEDI & CO.

Firm Registration No. 302137E Chartered Accountants

Date : the 30th May, 2011 Place : Kolkata NILIMA JOSHI Partner (Membership No. 52122)

## **BALANCE SHEET**

## AS AT 31ST MARCH, 2011

|   | Schedule | As at<br>31.03.2011                                  | As at 31.03.2010                                     |
|---|----------|--|--|
| SOURCES OF FUNDS  |          | Rs.  | Rs.  |
| <b>Shareholders' Funds</b><br>Share Capital<br>Reserves & Surplus         | A<br>B   | 47,500,000<br>543,503,467                            | 47,500,000<br>601,645,172                            |
| Loan Funds  |          | 591,003,467  | 649,145,172  |
| Secured Loans<br>Unsecured Loans  | C<br>D   | 116,556,661<br>183,098,521                           | 140,183,339<br>159,650,107                           |
|   |          | 299,655,182  | 299,833,446  |
|   |          | 890,658,649  | 948,978,618  |
| APPLICATION OF FUNDS<br>Fixed Assets                                      | Е        |  |  |
| Gross Block<br>Less : Depreciation  | L        | 801,273,595<br>161,951,636                           | 793,758,799<br>147,883,453                           |
| Net Block   |          | 639,321,959  | 645,875,346  |
| Investments<br>Deferred Tax Aseets  | F        | 165,532,044<br>32,643,751                            | 165,532,044<br>32,643,751                            |
| Current Assets, Loans & Advances  | G        |  |  |
| Inventories<br>Sundry Debtors<br>Cash & Bank Balances<br>Loans & Advances |          | 135,479,871<br>35,360,545<br>6,901,450<br>44,992,682 | 106,987,479<br>59,041,208<br>6,469,589<br>46,850,814 |
| Less : Current Liabilities & Provision                                    | s H      | 222,734,548<br>169,573,653                           | 219,349,090<br>114,421,613                           |
| Net Current Assets  |          | 53,160,895   | 104,927,477  |
|   |          | 890,658,649  | 948,978,618  |
| NOTES ON ACCOUNTS   | N        |  |  |

#### NOTES ON ACCOUNTS

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Schedules form an integral part of the Accounts. In terms of our Report of even date.



## **PROFIT & LOSS ACCOUNT**

#### FOR THE YEAR ENDED 31ST MARCH, 2011

|   | Schedule    | 31.03.2011<br>Rs. | 31.03.2010<br>Rs. |
|---|-------------|-------------------|-------------------|
| INCOME                                    |             |                   |                   |
| Net Sales and Operating Income            | I           | 233,993,150       | 177,129,923       |
| Other Income                              | J           | 3,244,245         | 5,065,421         |
| Increase/(Decrease) in Stocks             | K           | 25,132,219        | 1,161,289         |
|   |             | 262,369,614       | 183,356,633       |
| EXPENDITURE                               |             |                   |                   |
| Raw Materials                             |             | 143,811,902       | 68,656,724        |
| Packing Materials                         |             | 2,559,784         | 1,099,621         |
| Salaries, Wages & Other Benefits          | L           | 31,474,696        | 23,523,712        |
| Cultivation, Manufacturing and Other Expe | enses M     | 78,713,087        | 66,135,503        |
| Interest                                  |             | 47,180,482        | 39,816,276        |
|   |             | 303,739,951       | 199,231,836       |
| PROFIT BEFORE DEPRECIATION AND            | ΓΑΧ         | (41,370,337)      | (15,875,203)      |
| Depreciation                              |             | 14,068,184        | 15,886,421        |
| PROFIT /( LOSS) AFTER DEPRICIATION        | & TAX       | (55,438,521)      | (31,761,624)      |
| Prior Period Adjustments                  |             |                   |                   |
| Income tax for Earlier Years              |             |                   | 00.000            |
| Prior Period Expenses                     |             | (2,703,184)       | 66,990            |
|   |             |                   | (3,197,115)       |
|   |             | (58,141,705)      | (34,891,749)      |
| Balance brought forward from last year    |             | 30,595,206        | 65,486,955        |
|   |             | (27,546,499)      | 30,595,206        |
| APPROPRIATIONS                            |             |                   |                   |
| Balance carried to Balance Sheet          |             | (27,546,499)      | 30,595,206        |
|   |             | (27,546,499)      | 30,595,206        |
| BASIC/DILUTED EARNINGS PER SHAR           | E (Note 15) | (12.24)           | (7.35)            |

NOTES ON ACCOUNTS

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Schedules form an integral part of the Accounts. In terms of our Report of even date.

|                    | For CHATURVEDI & CO.<br>Registration No. 302137E |                |                    |             |
|--------------------|--|----------------|--------------------|-------------|
|                    | Chartered Accountants                            |                | SUNIL K. KHAITAN   | ••••••      |
| 60 Bentinck Street | Nilima Joshi                                     |                | Vice Chairman      | Chairman    |
| Kolkata -700 069   | Partner  | B. K. Choraria | S. BAFNA           | V.K. RUNGTA |
| the 30th May, 2011 | (Membership No 52122)                            | Secretary      | Executive Director | Directors   |

## CASH FLOW STATEMENT FOR THE YEAR ENDED 31ST MARCH, 2011

|  | ,                   |                     |
|--|---------------------|---------------------|
| A. CASH FLOW FROM OPERATING ACTIVITIES                           | 2010-11<br>Rs./lacs | 2009-10<br>Rs./lacs |
| Net Profit before Tax<br>Adjustment for :                        | (581.42)            | (317.62)            |
| Depreciation<br>Interest Paid                                    | 140.68<br>471.80    | 158.86<br>398.16    |
| Interest Pald  |                     |                     |
| Provision for Bad & Doubtful Debts                               | (2.23)              | (10.06)<br>10.18    |
| Profit/Loss on Sale of Investments/Fixed Assets                  | _                   | (0.07)              |
| Non Cash Expenditure   |                     | (0.99)              |
| Liabilities, no longer required, written back                    | (0.25)              | (5.53)              |
| Operating profit before working capital charges                  | 28.58               | 232.95              |
| Adjustment for :   | 20.30               | 202.90              |
| Other Receivables  | (76.62)             | 130.25              |
| Trade Receivables  | (156.73)            | (97.61)             |
| Inventories  | (284.93)            | (84.35)             |
| Trade payable  | (219.41)            | (232.82)            |
| Cash Generated from Operation                                    | (709.11)            | (51.57)             |
| Income Tax paid (net of refunds)                                 | -                   | (59.06)             |
| Cash Flow before extraordinary items                             | (709.11)            | (110.63)            |
| Extraordinary Items :  |                     | (2, ( , 2, -))      |
| Prior period expenses  | (27.03)             | (31.97)             |
| Net Cash from Operating Activities                               | (736.14)            | (142.60)            |
| B. CASH FLOW FROM INVESTING ACTIVITIES                           |                     |                     |
| Sale of Fixed Assets   | _                   | 39.35               |
| Interest Received  | 2.23                | 10.06               |
| Purchase of Fixed Assets   | (74.53)             | (17.32)             |
| Net Cash(Outflow) from Investing Activities                      | (72.30)             | 32.09               |
| C. CASH FLOW FROM FINANCING ACTIVITIES                           |                     |                     |
| Proceeds from Borrowings   | 1,529.13            | 707.23              |
| Repayments of Borrowings   | (254.08)            | (209.56)            |
| Interest paid  | (469.96)            | (386.56)            |
| -  | 805.09              | 111.11              |
| Net Cash Outflow from Investing Activities                       | (3.35)              | 0.60                |
| Net Cash Increase/(Decrease) in Cash and Cash Equivalent (A+B+C) |                     | 64.10               |
| Cash & Cash Equivalent at beginning of the year                  | 64.70               | 64.10               |
| Cash & Cash Equivalent at end of the year                        | 69.01               | 04.70               |
|  |                     |                     |

Notes : 1) Cash and Cash Equivalents represent cash and bank balances as indicated in Schedule G. 2) Figures in brackets represent outflows.

|   | For CHATURVEDI & CO.<br>Registration No. 302137E                          |                             |   |   |
|---|---|-----------------------------|---|---|
| 60, Bentinck Street<br>Kolkata -700 069<br>the 30th May, 2011 | Chartered Accountants<br>Nilima Joshi<br>Partner<br>(Membership No 52122) | B. K. Choraria<br>Secretary | SUNIL K. KHAITAN<br>Vice Chairman<br>S. BAFNA<br>Executive Director | S. K. KHAITAN<br>Chairman<br>V.K. RUNGTA<br>Directors |



| SCHEDULE A  | As at<br>31.03.2011 | As at 31.03.2010      |
|---|---------------------|-----------------------|
| SHARE CAPITAL   | Rs.                 | Rs.                   |
| Authorised  |                     |                       |
| 2,47,50,000 Equity Shares of Rs.10/- each<br>4,000 6% Income-Tax-Free Cumulative  | 247,500,000         | 247,500,000           |
| Preference Shares of Rs.100/- each  | 400,000             | 400,000               |
| 21,000 Preference Shares of Rs.100/- each   | 2,100,000           | 2,100,000             |
|   | 250,000,000         | 250,000,000           |
| Issued, Subscribed & Paid-up<br>* 47,50,000 Equity Shares of Rs.10/- each Fully Paid-up   | 47,500,000          | 47,500,000            |
|   |                     |                       |
| <ul> <li>* of the above</li> <li>45,45,982 Equity Shares are issued as fully<br/>paid for consideration other than cash</li> <li>1,65,982 Equity Shares are issued as fully paid bonus<br/>shares by capitalisation of General Reserve</li> </ul> |                     |                       |
| SCHEDULE B  |                     |                       |
| RESERVES & SURPLUS  |                     |                       |
| <b>Revaluation Reserve</b> (On Revaluation of Fixed Assets)<br>Balance as per last Balance Sheet<br>Less : Adjustment on Sale of Revalued Asset   | 411,175,769<br>-    | 411,275,219<br>99,450 |
|   | 411,175,769         | 411,175,769           |
| General Reserve   |                     |                       |
| Balance as per last Balance Sheet   | 159,874,197         | 159,874,197           |
| Profit & Loss Account   |                     |                       |
| Balance as per Annexed Account  | (27,546,499)        | 30,595,206            |
|   | 543,503,467         | 601,645,172           |

| SCHEDULE C<br>SECURED LOANS<br>From Scheduled Banks<br>Cash Credit<br>Working Capital Term Loan<br>(Secured by hypothecation of Stocks, Book Debts,<br>Standing Crops, all Moveable Properties and Mortgage<br>of 1,603.21 acres of Company's Agriculture Land and<br>second charge on Fixed Assets of Sugar Division and<br>guarantee of its two Directors, Overdrafts against pledge | As at<br>31.03.2011<br>Rs.<br>32,146,125<br>15,154,210 | As at<br>31.03.2010<br>Rs.<br>31,748,327<br>30,052,800 |
|--|--|--|
| of Fixed Deposit Receipts )<br>From Financial Institutions<br>Term Loan<br>(From IDBI under Corporate Loan Scheme,<br>Secured by Mortgage of 1997 acres of Company's<br>Agriculture Land)  | 41,959,318   | 52,468,750   |
| From Others<br>Term Loans<br>Interest accrued and due<br>(Secured by charge on specified assets and<br>guaranteed by a Director of the Company)  | 8,563,117<br>18,733,891<br>116,556,661                 | 8,563,117<br>17,350,345<br>140,183,339                 |
| SCHEDULE D   |  |  |
| <b>UNSECURED LOANS</b><br>From Bodies Corporate<br>Trade Deposits (Long Term)<br>Interest Accrued and Due  | 179,079,378<br>3,306,091<br>713,052<br>183,098,521     | 155,880,571<br>3,553,341<br>216,195<br>159,650,107     |



#### SCHEDULE E

#### FIXED ASSETS

(Amount in Rs.)

|                 | GROSS BLOCK |           |             | DEPRECIATION |             |            | NET BLOCK    |             |             |             |
|-----------------|-------------|-----------|-------------|--------------|-------------|------------|--------------|-------------|-------------|-------------|
| DESCRIPTION     | As at       | Additions | Sales/      | As at        | As at       | For the    | Adjustments  | Upto        | As at       | As at       |
|                 | 01.04.2010  |           | Adjustments | 31.03.2011   | 01.04.2010  | year       | for the year | 31.03.2011  | 31.03.2011  | 31.03.2010  |
| Land (Freehold) | 430,772,980 |           |             | 430,772,980  | _           |            |              | _           | 430,772,980 | 430,772,980 |
| Building        | 53,214,178  |           |             | 53,214,178   | 16,812,276  | 930,384    |              | 17,742,660  | 35,471,518  | 36,401,902  |
| Plant &         |             |           |             |              | 113,224,497 |            |              |             |             |             |
| Machinery       | 287,833,115 | 7,452,945 |             | 295,286,060  | 2,563,947   | 12,261,091 |              | 125,485,588 | 169,800,472 | 174,608,618 |
| Computer        | 2,872,271   | 48,500    |             | 2,920,771    |             | 114,972    |              | 2,678,919   | 241,852     | 308,324     |
| Electric        |             |           |             |              | 545,104     |            |              |             |             |             |
| Installation    | 793,908     |           |             | 793,908      |             | 35,273     |              | 580,377     | 213,531     | 248,804     |
| Implements &    |             |           |             |              | 8,424,965   |            |              |             |             |             |
| Carts           | 8,796,584   |           |             | 8,796,584    | 1,920,861   | 72,959     |              | 8,497,924   | 298,660     | 371,619     |
| Vehicles        | 2,920,767   |           |             | 2,920,767    |             | 185,623    |              | 2,106,484   | 814,283     | 999,906     |
| Furniture &     |             |           |             |              | 1,896,162   |            |              |             |             |             |
| Fixtures        | 2,569,938   | 13,352    |             | 2,583,290    |             | 409,536    |              | 2,305,698   | 277,592     | 673,776     |
| Irrigation      |             |           |             |              | 2,382,981   |            |              |             |             |             |
| Equipments      | 3,865,980   |           |             | 3,865,980    | _           | 55,985     |              | 2,438,966   | 1,427,014   | 1,482,999   |
| Ferry Rights    | 1,098       |           |             | 1,098        |             |            |              | _           | 1,098       | 1,098       |
| Laboratory      |             |           |             |              |             |            |              |             |             |             |
| Equipments      | 117,979     |           |             | 117,979      | 112,659     | 2,361      | -            | 115,020     | 2,959       | 5,320       |
| TOTAL           | 793,758,798 | 7,514,797 | -           | 801,273,595  | 147,883,452 | 14,068,184 | -            | 161,951,636 | 639,321,959 | 645,875,346 |
| Previous Year   | 810,770,422 | 1,981,957 | 18,993,580  | 793,758,799  | 147,062,273 | 15,886,421 | 15,065,241   | 147,883,453 | 645,875,346 |             |

**Note :** Gross Block includes Rs.51,30,21,623/- being the amount added on revaluation by an Approved Valuer of some of the Fixed Assets of the Company as on 31.03.1994.

## SCHEDULE F

## **INVESTMENTS (AT COST) - LONG TERM - OTHERS**

| AS AT      | AS AT      | Face   | Description                                 | AS AT       | AS AT       |
|------------|------------|--------|---|-------------|-------------|
| 31.03.2010 | 31.03.2011 | Value  |   | 31.03.2011  | 31.03.2010  |
| Nos        | Nos        | Rs.    |   | Rs.         | Rs.         |
|            |            |        | 1. Government Securities held in            |             |             |
|            |            |        | Qouted                                      |             |             |
| 2          | 2          | 100000 | 12.50% Maharashtra State Road Devlop.Corp.  | 230,000     | 230,000     |
| 3          | 3          | 100000 | 11.50% Maharashtra Krishna Valley Dev.Corp. | 304,500     | 304,500     |
|            |            |        |   |             |             |
|            |            |        | Unqouted                                    |             |             |
|            |            |        | National Defence/Savings Certificates.      | 7,100       | 7,100       |
|            |            |        | 2. Equity Shares (Fully Paid) Held in :     |             |             |
|            |            |        | Quoted :                                    |             |             |
| 1720752    | 1720752    | 10     | Khaitan Electricals Limited                 | 82,376,331  | 82,376,331  |
|            |            |        | (Company under the same Management)         |             |             |
|            |            |        | Unquoted :                                  |             |             |
| 24300      | 24300      | 10     | Naturewealth Development Corpn.Limited      | 243,000     | 243,000     |
| 44980      | 44980      | 10     | The Oriental Mercantile Company Limited     | 1,401,113   | 1,401,113   |
| 1294000    | 1294000    | 10     | Khaitan Lefin Ltd.                          | 77,640,000  | 77,640,000  |
|            |            |        | (Company under the same Management)         |             |             |
| 55500      | 55500      | 10     | Khaitan Hotels P. Ltd.                      | 3,330,000   | 3,330,000   |
|            |            |        |   | 165,532,044 | 165,532,044 |
|            |            |        | Aggregate Value of                          |             |             |
|            |            |        | Quoted Investments                          | 82,910,831  | 82,910,831  |
|            |            |        | Unquoted Investments                        | 82,621,213  | 82,621,213  |
|            |            |        | Market Value of Quoted Investments          | 196,681,954 | 137,316,010 |

**Note :** National Defence/Saving Certificates are deposited with various Government Departments as Security.



| SCHEDULE G   | As at<br>31.03.2011                                       | As at 31.03.2010  |
|--|---|---|
| CURRENT ASSETS, LOANS AND ADVANCES<br>A. Current Assets  | Rs.   | Rs.   |
|  |   |   |
| Inventories (As Certified by the Management)<br>Stores, Spares and Others<br>Finished Goods  | 8,933,369   | 7,786,913   |
| Sugar & Molasses<br>Electrical Fans<br>Stock in Process<br>Sugar   | 45,390,629<br>-   | 14,782,745<br>1,740,651                                       |
| Planted Trees<br>Standing Sugarcane Crop   | 65,910,973<br>15,244,900                                  | 68,323,212<br>14,353,958                                      |
| Sundry Debtors (Unsecured)<br>Due for over six months  | 135,479,871   | 106,987,479   |
| Considered Good<br>Considered Doubtful<br>Less : Provision for Doubtful Debts<br>Other Debts (Considered Good)                       | 8,208,211<br>1,018,381<br>(1,018,381)<br>27,152,334       | 57,455,587<br>1,018,381<br>(1,018,381)<br>1,585,621           |
| Cash and Bank Balances<br>Cash and Cheques in hand   | 35,360,545<br>446,326                                     | <u>59,041,208</u><br>546,046                                  |
| With Scheduled Banks<br>In Current Accounts<br>In Fixed Deposits *   | 1,807,671<br>4,647,453                                    | 1,539,711<br>4,383,832  |
| * Receipts pledged with Banks as Security  | 6,901,450   | 6,469,589   |
| B. Loans & Advances (Unsecured /Considered Good)   |   |   |
| Loans  | 5,948,081   | 6,411,232   |
| Advances recoverable in cash/kind or for value to be received  |   |   |
| Compensation and Other Claims<br>Security Deposits<br>Income-tax Advance/Refund Due<br>Balance with Central Excise<br>Other Advances | 1,881,453<br>219,432<br>29,758,853<br>26,758<br>7,158,105 | 1,881,453<br>219,432<br>23,226,300<br>2,756,721<br>12,355,676 |
|  | 44,992,682  | 46,850,814  |
|  | 222,734,548   | 219,349,090   |

| SCHEDULE H   | 2010-11<br>Rs.           | 2009-10<br>Rs.           |
|--|--------------------------|--------------------------|
| CURRENT LIABILITIES                                    |                          |                          |
| Sundry Creditors                                       | 157,313,428              | 105,979,289              |
| Deposits and Advances                                  | 9,740,225                | 5,922,324                |
| ·  |                          | 111,901,613              |
| BBO///CIONG  | 167,053,653              | 111,901,013              |
| PROVISIONS<br>Provision for Income Tax                 | 0.500.000                | 2 5 20 000               |
| Provision for income fax                               | 2,520,000                | 2,520,000                |
|  | 169,573,653              | 114,421,613              |
|  |                          |                          |
| SCHEDULE I   |                          |                          |
|  |                          |                          |
| SALES AND OPERATING INCOME                             | 475 405 007              | 407.004.440              |
| Sales/Transfer (Net)                                   | 175,425,607<br>6,720,032 | 127,881,118<br>3,308,114 |
| Less : Excise Duty on Sales<br>Net Sales/Transfer      |                          |                          |
|  | 168,705,575              | 124,573,004              |
| Sale of Crops (Other than Sugarcane)                   | 7,423,600                | 5,544,912                |
| Royalty (TDS- Rs.6290693/- Prevoius Year 52,27,376/-)  | 57,863,975               | 47,012,007               |
|  | 233,993,150              | 177,129,923              |
|  |                          |                          |
| SCHEDULE J   |                          |                          |
| OTHER INCOME   |                          |                          |
| Interest (TDS. Rs.64053/- Previous Year Rs.1,13,435/-) | 222,794                  | 1,005,613                |
| (Refer Note No. 4 to the Notes on Accounts)            | 222,194                  | 1,005,015                |
| Profit on Sale of Investments/Fixed Assets             | _                        | 6,774                    |
| Rent (TDS Rs. 169368/- Previous Year Rs 5,13,168/-)    | 1,736,794                | 2,790,750                |
| Liabilities no longer required written back (net)      | 24,768                   | 552,523                  |
| Miscellaneous Income                                   | 1,259,889                | 709,761                  |
|  | 3,244,245                | 5,065,421                |
| SCHEDULE K   |                          |                          |
| INCREASE/(DECREASE) IN STOCK                           |                          |                          |
| Closing Stock  |                          |                          |
| Finished Goods   | 45,390,629               | 16,523,396               |
| Stock-in-Process                                       | 64,863,764               | 67,639,548               |
|  | 110,254,393              | 84,162,944               |
| Less : Opening Stock                                   |                          |                          |
| Finished Goods   | 16,523,396               | 16,143,144               |
| Stock-in-Process                                       | 67,639,548               | 66,506,520               |
|  | 84,162,944               | 82,649,664               |
|  |                          |                          |
| Increase/(Decrease) in Stocks                          | 26,091,449               | 1,513,280                |
| Less: Excise Duty on Finished Goods                    | (959,230)                | (351,991)                |
| ,  | 25,132,219               | 1,161,289                |
|  | 20,102,219               | .,,                      |



| SCHEDULE L   | 31.03.2011<br>Rs.   | 31.03.2010<br>Rs.   |
|--|---|---|
| SALARIES, WAGES & OTHER BENEFITS   | 110.  |   |
| Salaries, Wages, Bonus & Allowances<br>Contribution to Provident and Other Funds<br>Directors' Remuneration<br>Employees' Welfare Expenses   | 18,149,047<br>1,467,931<br>5,152,085<br>6,705,633   | 16,248,083<br>1,276,186<br>5,057,910<br>941,533   |
| SCHEDULE M   | 31,474,696  | 23,523,712  |
| CULTIVATION, MANUFACTURING & OTHER EXPENSES<br>Stores and Spare Parts Consumed<br>Power and Fuel<br>Sugarcane Seeds<br>Crop Protection Charges<br>Agricultural Operation Charges<br>Cane Development Expenses<br>Repairs to :<br>Buildings<br>Plant & Machinery<br>Others<br>Rent<br>Insurance<br>Rates and Taxes<br>Legal Charges<br>Publicity & Sales Promotion<br>Directors' Fees<br>Commission<br>Brokerage on Sale of Sugar<br>Cash Discount<br>Bank Charges<br>Travelling Expenses | 7,853,673<br>6,884,857<br>8,284,575<br>853,408<br>21,047,978<br>16,667<br>327,726<br>6,749,196<br>2,386,403<br>1,098,109<br>172,115<br>484,018<br>1,081,236<br>15,228,356<br>15,228,356<br>155,000<br>273,543<br>128,466<br>-<br>204,213<br>1,030,816 | 6,012,866<br>9,295,925<br>3,555,048<br>825,435<br>14,878,531<br>18,855<br>216,589<br>3,808,452<br>1,964,655<br>1,694,770<br>305,590<br>455,109<br>1,525,342<br>14,520,331<br>99,000<br>179,110<br>76,571<br>612<br>570,898<br>966,351 |
| Auditors' Remuneration<br>Sales Tax<br>Provision for Bad & Doubtful Debts<br>Miscellaneous Expenses  | 60,500<br>-<br>-<br>4,392,232<br>78,713,087   | 94,580<br>35,341<br>1,018,381<br>4,017,161<br>66,135,503  |

## SCHEDULE N

#### NOTES ON ACCOUNTS

#### 1. Significant Accounting Policies :

- a) The Financial Statements are prepared in accordance with generally accepted accounting principles and as per the requirements of the Companies Act, 1956.
- b) The accrual basis of accounting is followed unless otherwise stated.
- c) Fixed Assets (excluding Revalued Assets) are stated at cost including cost of installation and other incidental expenses. Assets of Rs. 5,000/- and below have been fully depreciated during the year of purchase.
- d) Depreciation on Fixed Assets, acquired after 31.08.1970 has been calculated on Straight Line Method under Section 205(2)(b) of the Companies Act, 1956 while other assets have been depreciated on Written Down Value Method under Section 205(2)(a) of the said Act.
- e) Investments are stated at cost. Temporary diminution in the value of investments have not been provided for as they are long term in nature.
- f) Inventories are valued on FIFO basis as under:
  - i) Stores, Spares & Others : At cost exclusive of CENVAT receivable
  - ii) Finished Goods : At lower of cost or market value
  - iii) Stock-in-Process :
     -Sugar and Molasses : at lower of estimated cost or realisable value
     -Planted Trees, having maturity of above 18 months, are taken at estimated realisable value
- g) The liability for Gratuity and leave encashment have been provided with Annual Contribution to the Life Insurance Corporation of India under its Group Gratuity-cum-Life Assurance Scheme/Group Leave Encashment Scheme.
- h) Sales are shown inclusive of excise duty and net of returns.
- i) Foreign Exchange Transactions :
  - i) Transactions in foreign currencies are recognised at the prevailing exchange rates on the transaction dates. Realised gains and losses on settlement of foreign currency transactions are recognised in the Profit & Loss Account. Foreign currency monetary items at the year-end are reported at the year-end exchange rate, and the resultant exchange difference is recognised in the Profit & Loss Account.
  - ii) In respect of transactions covered by Forward Exchange Contracts, the difference between the contract rate and spot rate on the date of transaction is amortised over the life of contract.
- j) The expenses incurred on Sugarcane and on Trees are accumulated under the caption "Standing Sugarcane" and "Planted Trees" (excluding Planted Trees having maturity of over 18 months) respectively and charged to Profit & Loss Account in the year of harvesting.
- k) Excise Duty under expenditure, represents payments made/to be made during the year on goods cleared/to be cleared.
- Borrowing Cost: Borrowing costs in relation to a qualifying asset and capitalised as part of the cost of a qualifying asset when it is probable that they will result in future economic benefits to the enterprise and the costs can be measured reliably. Other borrowing costs are recognised as an expense in the period in which they are incurred.



- m) The loss is understated by an amount of Rs. 5,96,190/- on account of rent of Red Cross Place in the Profit & Loss Account since the matter is sub judice.
- n) Impairment of losses, if any, are recognised in accordance with the accounting standard issued in this regard by the Institute of Chartered Accountants of India.
- o) Taxation : Provision for tax is made on the taxable income for the year in accordance with the applicable provisions of the Income Tax Act, 1961. Deferred tax is recognised subject to consideration of prudence in respect of deferred tax assets, on timing differences, being the difference between taxable income and accounting income that originate in one period and are capable of reversal in one or more subsequent periods.
- p) Provisions are recognised in respect of obligations where, based on the evidence available, their existence at the Balance Sheet date.

Contingent Liabilities are shown by way of Notes to the Accounts in respect of obligations where, based on the evidence available, their existence at the Balance Sheet date is considered not probable.

Contingent assets are neither recognised nor disclosed in the financial statements.

q) Payment for services where service tax is charged and credit for the same is taken as accounted net of service tax.

2010-11

Rs.

30.50.000

25,28,172

94.87.225

4.80.42.913

2009-10

30.50.000

25,28,172

94.87.225

4,80,42,913

Rs.

- 2. Contingent Liabilities, not provided for, in respect of :
  - a) Guarantee/Sureties given by the Company for its Business Associates
  - b) Counter Guarantee against Guarantees given by the bank to various authorities
  - c) Estimated liabilities for Sales Tax relating to earlier years
  - d) Income tax matters for earlier years (under appeals)
- 3. There is no impairment of assets during the year.
- Interest Received includes on Fixed Deposits Rs. 2,22,794/-, (Previous year 79,311/-) on Investment Rs. NIL (Previous Year Rs. 59,500/-) and from Loan given Rs. NIL (Previous Year Rs. 8,66,802/-).
- 5. Cane Advances given to parties are considered good and recoverable by the management.
- 6. Due to the financial constraints and adverse condition of sugar industry, instalments to financial institution were delayed.
- 7. Payment of interest on Term Loan amounts to Rs.1,11,90,729/- (Previous year Rs. 1,13,44,958/-).
- 8. No borrowing cost have been capitalised during the year.
- 9. a) Advances, Debtors & Creditors balances as at the year end are subject to confirmation.b) Sundry Debtors, considered good include Rs. 14,43,146/- which is under litigation.
  - c) The Company's proposal to Sugar Development Fund for concession/waiver of interest is still pending. Awaiting approval of the same, interest amounting to Rs. 13,83,546/has been provided as per agreement. However, no balance confirmation has been received from Sugar Development Fund.
- Un-provided gratuity liability as per actuarial valuation amounts to Rs. NIL (Previous year Rs. 69,79,202/-) and Leave Encashment amount to Rs. NIL (Previous year Rs. 2,61,796/-) in respect of the Sugar & Agriculture Divisions.

11. Disclosure of employee benefits is as under:-

#### i Defined Contribution Plan:

Employee benefits in the form of Provident Fund, Employee State Insurance Scheme, Pension Scheme and Labour Welfare Fund are considered as defined contribution plan. The contribution to defined contribution plan, recognised as expense for the year is as under :

| Defined Contribution Plan                                       | Amount (Rs.) | Amount (Rs.) |
|---|--------------|--------------|
|   | 2010-11      | 2009-10      |
| Employers' Contribution to Provident Fund                       | 14,67,931    | 54,799       |
| Employers' Contribution to Employee's State<br>Insurance Scheem | Nil          | 2,447        |

#### ii. Defined Benefit Plan:

Post employment and other long-term employee benefits in the form of gratuity and leave encashment are considered as defined benefit obligation. The present value of obligation is determined based on actuarial valuation using projected unit credit method as at the Balance Sheet date. The amount of defined benefits recognised in the balance sheet represent the present value of the obligation as adjusted for unrecognised past service cost, and as reduced by the fair value of plan assets.

Any assets resulting from this calculation is limited to the discounted value of any economic benefits available in the form of refunds from the plan or reductions in future contributions to the plan. The amount recognised in the profit and loss account for the year ended 31st March, 2011 in respect of Employees Benefit Schemes based on actuarial reports as on 31st March, 2011 is as follows:-

#### iii. Expenses recognised during the year :

(Amount in Rs.) Gratuity (Funded) Leave Encashment (Funded) 2010-11 2009-10 2010-11 2009-10 1. Current Service Cost 4,17,925 3.716 2,07,725 --2. Interest Cost 31.940 6,33,271 33.478 11,520 3. Expected Return on Plan Assets (2.33.029)(2.15.767)(54.774)(50.716) 4. Net actuarial (gain) / Loss recognised in the year (5,01,866)(31,940)(1, 80, 462)(11, 520)5. Expenses recognised during the year 3.16.301 81.795 3.66.891 (50,716)

#### d. Change in Present Value of Defined Benefit Obligation :

| 1. Present Value of Defined Benefit Obligation<br>at the Beginning of the year | 76,76,010  | 3,99,246 | 4,05,796 | 1,44,000 |
|--|------------|----------|----------|----------|
| 2. Interest Cost   | 6,33,271   | 31,940   | 33,478   | 11,520   |
| 3. Current Service Cost  | 4,17,925   | 3,716    | 2,07,725 | -        |
| 4. Benefits Paid   | -          | -        | -        | -        |
| 5. Actuarial Gain (Losses)   | (5,01,866) | 31,940   | 1,80,462 | (11,520) |
| 6. Present Value of Obligation at the end of                                   | 82,25,340  | 6,96,808 | 8,27,461 | 1,44,000 |
| the year   |            |          |          |          |



#### e. Change in Fair Value of Plan Assets during the year ended 31st March, 2011:

| (Amount in Rs.)                             |                   |           |              |               |
|---|-------------------|-----------|--------------|---------------|
|   | Gratuity (Funded) |           | Leave Encash | ment (Funded) |
|   | 2010-11           | 2009-10   | 2010-11      | 2009-10       |
| 1. Plan Assets at the Beginning of the year | 29,12,857         | 26,97,090 | 6,84,672     | 6,33,956      |
| 2. Expected Return on Plan Assets           | 2,33,029          | 2,15,767  | 54,774       | 50,716        |
| 3. Actual Company Contribution              | -                 | -         | -            | -             |
| 4. Actual Benefits Paid                     | -                 | -         | -            | -             |
| 5. Actuarial Gains.(Losses)                 | -                 | -         | -            | -             |
| 6. Plan Assets at the end of the year       | 31,45,886         | 29,12,857 | 7,39,446     | 6,84,632      |

#### i. Net Asset/(Liability) recognised in the Balance Sheet as at 31st March, 2011

| 1. Present Value of Defined Benefit Obligation<br>2. Fair Value on Plan Assets | 76,76,010<br>29.12.857 | 6,96,808<br>29.12.857 | 4,05,796<br>6,84,672 | 1,44,000<br>6.84.672 |
|--|------------------------|-----------------------|----------------------|----------------------|
| 3. Funded Status (Surplus/(deficit))   | (47,63,153)            | 22,16,049             | 2,78,876             | 5,40,672             |
| <ol><li>Net Asset/(Liability) recognised in</li></ol>                          | (47,63,153)            | 22,16,049             | 2,78,876             | 5,40,672             |
| Balance Sheet  |                        |                       |                      |                      |

#### **Actuarial Assumptions**

| 1. Discount Rate (per annum)        | 8.25% | 8% | 8% | 8% |
|-------------------------------------|-------|----|----|----|
| 2. Salary Increases                 | 5%    | 3% | 5% | 3% |
| 3. Retirement / Super Annuation Age | 58    | 58 | 58 | 58 |

## iv. Major Category of Plan Assets as a % of the Total Plan Assets as at 31st March, 2011:

| 1. Administered by Life Insurance Corporation of India | 100% | 100% |
|--|------|------|
|--|------|------|

#### viii. Basis of estimates of rate of escalation in salary

The estimates of rate of escalation in salary considered in actuarial valuation, take into account inflation, seniority, promotion and other relevant factors including supply and demand in the employment market. The above information is certified by the actuary.

- ix. The Expenses have been recognised in "Contribution to Provident & Other Funds" in "Salaries/Wages and Bonus" Schedule.'
- **12.** There are no Micro, Small, Medium Enterprises, as defined in the Micro, Small, Medium Enterprises Development Act, 2006, to whom the Company owes dues on account of principal amount together with interest and accordingly no additional disclosures have been made.

The above information regarding Micro, Small and Medium Enterprises has been determined to the extent such parties have been identified on the basis of information available with the company.

| Account Head                | 2010-11 (Rs.) | 2009-10 (Rs.) |
|-----------------------------|---------------|---------------|
| Rent Paid                   | -             | 30,69,570     |
| Rates & Taxes               | 3,414         | 2,808         |
| Repair to Plant & Machinery | -             | 10,000        |
| Sales Tax                   | -             | 62,237        |
| Salary & Bonus              | 2,83,128      | 52,500        |
| Repairs to Building         | 200000        | -             |
| Others                      | 22,16,642     | -             |
| Total                       | 27,03,184     | 31,97,115     |

## 14. Quantitative and other information (As Certified by the Management) pursuant to Schedule VI of the Companies Act 1956 :

| PRODUCTION, PURCHASES,  | UNIT   | 201   | 0-11  | 2009  | 9-10   |
|---|--|---|---|---|--|
| SALES & STOCKS  | UNIT   | Quantity  | Rs.   | Quantity  | Rs.  |
| <ul> <li>A) Licensed Capacity</li> <li>Installed Capacity</li> <li>(Tonnes of Cane crushed per Day)</li> <li>B) Production</li> </ul> |  | 2,500 TCD<br>1,600 TCD                                  |   | 2,500 TCD<br>1,600 TCD                            |  |
| Sugar<br>Molasses<br>Sugarcane<br>C) Opening Stock  | (M.T.)<br>(M.T.)<br>(M.T.)   | 4,800<br>3,858<br>20,761                                |   | 1,838<br>1,660<br>21,006                          |  |
| Sugar<br>Molasses<br>Fans<br>P.D.Pumps<br>Monoblock Pumps<br>Lighting Products<br>Stock-in-Process :<br>Sugar<br>Others               | (M.T.)<br>(M.T.)<br>(Nos.)<br>(Nos.)<br>(Nos.)<br>(Nos.)<br>(M.T.) | 386<br>501<br>1,786<br>144<br>34<br>1,670<br>192        | 10,661,850<br>4,120,895<br>1,521,010<br>103,090<br>48,287<br>68,264<br>5,191,290<br>62,448,258<br>84,162,944    | 612<br>1<br>1,786<br>144<br>34<br>1,670<br>334    | 14,398,625<br>3,868<br>1,521,010<br>103,090<br>48,287<br>68,264<br>4,484,643<br>62,021,877<br>82,649,664 |
| D) Sales/Transfer*<br>Sugar<br>Sugarcane<br>Molasses<br>Fans<br>P.D.Pumps<br>Monoblock Pumps<br>Lighting Products<br>Others           | (M.T.)<br>(M.T.)<br>(Nos.)<br>(Nos.)<br>(Nos.)<br>(Nos.)           | 3,700<br>20,761<br>3,770<br>1,786<br>144<br>34<br>1,670 | 106,883,733<br>40,746,913<br>21,504,282<br>1,523,805<br>103,680<br>48,530<br>71,450<br>4,543,214<br>175,425,607 | 2,064<br>21,006<br>1,160<br>-<br>-<br>-<br>-<br>- | 63,067,265<br>47,727,646<br>11,358,972<br>-<br>-<br>5,727,235<br>127,881,118                             |



| PRODUCTION, PURCHASES, | UNIT   | 20       | 10-11       | 2009     | 9-10       |
|------------------------|--------|----------|-------------|----------|------------|
| SALES & STOCKS         | UNIT   | Quantity | Rs.         | Quantity | Rs.        |
| F) Closing Stock       |        |          |             |          |            |
| Sugar                  | (M.T.) | 1,487    | 41,712,900  | 386      | 10,661,850 |
| Molasses               | (M.T.) | 589      | 3,677,729   | 501      | 4,120,895  |
| Fans                   | (Nos.) | -        | -           | 1,786    | 1,521,010  |
| P.D.Pumps              | (Nos.) | -        | -           | 144      | 103,090    |
| Monoblock Pumps        | (Nos.) | -        | -           | 34       | 48,287     |
| Lighting Products      | (Nos.) | -        | -           | 1,670    | 68,264     |
| Stock-in-Process       |        |          |             |          |            |
| Sugar                  | (M.T.) | 860      | 2,276,549   | 192      | 5,191,290  |
| Others *               |        |          | 62,587,215  |          | 62,448,258 |
|                        |        |          | 110,254,393 |          | 84,162,944 |

\* Excluding the cost of planted trees representing expenses incurred as referred under Note 1(I) hereinabove.

| 15. Directors' and Auditors' Remuneration                                  | 2010-11<br>Rs. | 2009-10<br>Rs. |
|--|----------------|----------------|
| a) Directors' Remuneration :   |                |                |
| Remuneration *   | 3,420,000      | 3,762,000      |
| Contribution to Provident Fund & Others                                    | 55,060         | 50,400         |
| Perquisites  | 1,677,025      | 1,298,010      |
|  | 5,152,085      | 5,110,410      |
| <ul> <li>b) Auditors' Remuneration :<br/>Statutory Auditors :**</li> </ul> |                |                |
| As Audit Fees  | 38,605         | 38,605         |
| As Tax Audit Fees  | 11,030         | 11,030         |
| For Certificate etc.   | -              | 43,657         |
| For Other Services   | 10,865         | 11,030         |
|  | 60,500         | 104,322        |

- \* No commission is payable to directors for the year
- \* Gratuity & Leave Encashment paid to Director on resignation amounting to Rs. Nil (Previous Year Rs. 3,50,000/-) & Rs. NIL (Previous Year Rs. 1,60,000/-)
- \*\* [Including Service Tax of Rs.9,742/- (Previous Year Rs. 11,103/-)]

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## SCHEDULE N (Contd.)

#### 16. Earnings Per Share( EPS)

|   | 2010-11<br>Rs. | 2009-10<br>Rs. |
|---|----------------|----------------|
| a) Net Profit after tax available for Equity Shareholders (Rs.) | -58,141,705    | -34,891,749    |
| b) Number of Equity Shares of Rs. 10/- each                     | 4,750,000      | 4,750,000      |
| c) Basic and Diluted Earnings Per Share (Rs.)                   | -12.24         | -7.35          |

#### 17. Deferred Tax

- a) Net Deferred tax assets as on 31.03.2011 is Rs. 70442615/- in accordance with Accounting Standard 22 'Accounting for Taxes on Income' issued by Institute of Chartered Accountants of India. Out of above Deferred Tax Assets of Rs. 3,7798864/- for the year has not been recognised by the Company due to uncertainty on prudence basis and opening Deferred Tax Assets of Rs. 3,26,43,751/- has been kept in the Balance Sheet.
- b) The break-up of net deferred tax asset is under :

|   | 31.03.2011   | 31.03.2010   |
|---|--------------|--------------|
| Deferred Tax Assets   |              |              |
| On Brought Forward Business Loss under Income Tax   | 80,096,229   | 57,668,879   |
| Deferred Tax Liabilities<br>On difference between written down value of assets as per books and<br>Income Tax | 9,653,614    | 7,116,885    |
| Net Deferred Tax (Liabilities) / Assets as at the year end  | 70,442,615   | 50,551,994   |
| Liability/(Asset) for the year  | (37,798,864) | (17,908,243) |



#### 18. Segment Reporting

As required under Accounting Standard 17 on Segment Reporting by the Institute of Chartered Accountants of India, the informations on revenue, profit, assets and liabilities relating to business segments of the Company are given below :

| Particulars                         | Marketing  | Division   | Sugar [  | Division | Agricultur | e Division | Unalloca | ted Corp. | То       | tal      |
|-------------------------------------|------------|------------|----------|----------|------------|------------|----------|-----------|----------|----------|
| Particulars                         | 2010-11    | 2009-10    | 2010-11  | 2009-10  | 2010-11    | 2009-10    | 2010-11  | 2009-10   | 2010-11  | 2009-10  |
| REVENUE                             |            |            |          |          |            |            |          |           |          |          |
|                                     |            |            |          |          |            |            |          |           |          |          |
| Sales & Operating Income            | 596.11     | 470.12     | 1262.11  | 761.69   | 481.71     | 539.49     | _        | -         | 2,339,93 | 1,771.30 |
| Other Income                        | 0.00       | 9.22       | 3.37     | 4.17     | 3.93       | 11.50      | 25.14    | 25.77     | 32.44    | 50.66    |
| Increase/(Decrease) in Stock        | (17.41)    | -          | 267.34   | 7.35     | 1.39       | 4.26       | _        | _         | 251.32   | 11.61    |
| TOTAL REVENUE                       | 578.70     | 479.34     | 1,532.82 | 773.21   | 487.03     | 555.25     | 25.14    | 25.77     | 2,623.69 | 1,833.57 |
|                                     |            |            |          |          |            |            |          |           |          |          |
| RESULTS                             |            |            |          |          |            |            |          |           |          |          |
|                                     |            |            |          |          |            |            |          |           |          |          |
| PROFIT BEFORE INTEREST,             |            |            |          |          |            |            |          |           |          |          |
| DEPRECIATION & TAXATION             | 404.66     | 318.08     | (381.28) | (306.82) | 63.16      | 254.35     | (28.45)  | (26.20)   | 58.09    | 239.41   |
|                                     |            |            | ( ,      | ( )      |            |            |          | ( /       |          |          |
| Less :                              |            |            |          |          |            |            |          |           |          |          |
| a) Depreciation                     | 1.08       | 22.31      | 131.81   | 128.64   | 2.50       | 2.62       | 5.29     | 5.29      | 140.68   | 158.86   |
| b) Interest                         | 334.00     | 103.13     | 137.80   | 282.81   |            | 12.22      | _        | -         | 471.80   | 398.16   |
| TOTAL PROFIT BEFORE TAX             | 69.58      | 192.64     | (650.89) | (718.27) | 60.66      | 239.51     | (33.74)  | (31.49)   | (554.39) | (317.61) |
|                                     |            |            |          |          |            |            |          |           |          |          |
|                                     |            |            |          |          |            |            |          |           |          |          |
| Less :<br>a) Provision for Taxation |            | 0.00       |          |          |            |            |          |           |          |          |
| b) Provision for Deferred Tax       | _          | 0.00       | -        |          |            |            | -        | 0.00      | -        |          |
| PROFIT AFTER TAX                    | 69.58      | 192.64     | (650.89) | (718.27) |            |            | (33.74)  | (31.49)   | (554.39) | (317 61) |
|                                     | 00.00      | 102.04     | (000.00) | (110.21) |            |            | (00.14)  | (01.40)   | (004.00) | (017.01) |
| CAPITAL EMPLOYED                    |            |            |          |          |            |            |          |           |          |          |
|                                     |            |            |          |          |            |            |          |           |          |          |
| Segment Assets                      | 635.18     | 794.53     | 2622.86  | 2164.92  | 1222.20    | 1298.58    | 1932.46  | 1937.75   | 6,412.70 | 6,195.78 |
| Segment Liabilities                 | 2855.74    | 2581.94    | 1951.65  | 1353.72  | 133.48     | 206.88     | _        | -         | 4,940.87 | 4,142,54 |
| TOTAL CAPITAL EMPLOYED              | (2,220.56) | (1,787.41) | 671.21   | 811.20   | 1,088.72   | 1,091.70   | 1,932.46 | 1,937,75  | 1,471.83 | 2,053.24 |

Sales & Operating Income of Agriculture Division includes inter segment turnover Rs. 323.16 lacs (Previous Year Rs.294.09 lacs)

#### 19. Related Party Disclosure :

- a) Names of related parties :
  - i) Whole-time Directors : Mr. S.K. Khaitan, Chairman

Mr. S.Bafna, Executive Director

- ii) Associates :
  - Khaitan Electricals Limited Khaitan Lefin Limited

RelativeRelationshipMr. Sunil K. KhaitanSonVice-ChairmanSpouse

#### b) Transactions with Related Parties :

| Nature of<br>Transaction         | Personnel | agement<br>& Relatives<br>A) |         | ciates<br>3) | То      | tal     |
|----------------------------------|-----------|------------------------------|---------|--------------|---------|---------|
| Tansaction                       | 2010-11   | 2009-10                      | 2010-11 | 2009-10      | 2010-11 | 2009-10 |
|                                  |           |                              |         |              |         |         |
| Remuneration                     | 44.27     | 44.44                        | -       | -            | 44.27   | 44.44   |
| Sitting Fees                     | 0.25      | 0.29                         | -       | -            | 0.25    | 0.29    |
| Residential Accomodation         | 2.52      | 2.52                         | 4.74    | 4.74         | 7.26    | 7.26    |
| Purchase of Goods                | -         | -                            | -       | -            | -       | -       |
| Royalty Received                 | -         | -                            | 578.64  | 470.12       | 578.64  | 470.12  |
| Sale of Fixed Assets             | -         | -                            | -       | 37.74        | -       | 37.74   |
| Interest paid                    | -         | -                            | 8.36    | 102.96       | 8.36    | 102.06  |
| Transfer of Assets/ Liability of |           | -                            |         |              |         |         |
| Branch                           |           |                              | -       | -            | -       | 47.10   |
| Lease Rent Paid                  | -         | -                            | 0.34    | 0.63         | 0.34    | 0.63    |

c) Name of related party, description of relationship and outstanding as on 31st March, 2011 :

| Related Party               | Relationship | Balance as on<br>31st March, 2011<br>(Rs. In lacs) |
|-----------------------------|--------------|--|
| Khaitan Electricals Limited | Associates   | 318.37 Cr  |
| Khaitan Lefin Limited       | Associates   | 52.97 Cr.  |

d) The Significant transactions during the year with the related parties are as under:

|                                    |                          | Rs. In lacs |
|------------------------------------|--------------------------|-------------|
| a) Khaitan Electricals Limited (B) | Royalty Received         | 578.64      |
|                                    | Lease Rent Paid          | 0.34        |
|                                    | Interest Paid            | 98.71       |
| b) Khaitan Lefin Limited (B)       | Residential Accomodation | 4.74        |
|                                    | Interest Paid            | 8.36        |
| Madhu Bafna (B)                    | Residential Accomodation | 2.52        |
| c) S.K.Khaitan (A)                 | Remuneration             | 41.84       |
| S. Bafna (A)                       | Remuneration             | 7.17        |
| Sunil K Khaitan (A)                | Sitting Fees             | 0.25        |

e) In respect of above parties, no amount has been provided as doubtful debts or advances written off or written back during the year against debits due from /to them.



20. Previous year figures have been regrouped/rearranged wherever necessary.

21. Statement pursuant to Part IV of the Companies Act, 1956.

A) Registration Details :

| i)   | Registration No.   | : | 8775       |
|------|--------------------|---|------------|
| ii)  | State Code No.     | : | 21         |
| iii) | Balance Sheet Date | : | 31.03.2011 |

B) Capital Raised During the year (Rs. In Thousands): Nil C) Position of Mobiliastion and Deployment of Funds (Rs. In Thousands):

|               | Total Liabilities   | : 890659                                    | Total Assets   | : 890659                        |
|---------------|---|---|--|---------------------------------|
|               | Sources of Funds :  |   | Application of Fu  | nds :                           |
|               | Paid Up Capital<br>Reserves & Surplus<br>Secured Loans<br>Unsecured Loans           | : 47500<br>: 543504<br>: 116557<br>: 183098 | Fixed Assets (Net)<br>Investments<br>Net Current Assets<br>Deferred Tax Asse | : 165532<br>5 : 53161           |
| D)Perfo       | rmance of Company ( In  | Thousands) :                                |  |                                 |
|               | Turnover<br>Profit/ (Loss) Before Ta<br>Earning Per Share<br>Basic and Diluted in R | , ,   | Total Expenditure<br>Profit After Tax<br>Dividend Rate%                      | : 317808<br>: (58,142)<br>: Nil |
|               | etics Names of the princi<br>er monetary terms)                                     | oal products / serv                         | vices of Company :   |                                 |
|               |   | : 170199.99<br>: Sugar                      | ii) Item Code No<br>Product Descriptic                                       |                                 |
|               | em Code No.<br>oduct Description  | : N.A<br>: Molasses                         |  |                                 |
| Schedules f   | ACCOUNTS<br>orm an integral part of th<br>our Report of even date.                  | e Accounts.                                 | Ν  |                                 |
|               | Signa   | ture to Schedule '                          | A' to 'N'  |                                 |
| 60 Bentinck S | For CHATURVEDI &<br>Registration No. 302<br>Chartered Account<br>Nilima. Joshi      | 137E  | SUNIL K. KHAITAN<br>Vice Chairman  | S. K. KHAITAN                   |

|  | For CHATURVEDI & CO.<br>Registration No. 302137E                          |                             |   |   |
|--|---|-----------------------------|---|---|
| 60 Bentinck Street<br>Kolkata -700 069<br>the 30th May, 2011 | Chartered Accountants<br>Nilima Joshi<br>Partner<br>(Membership No 52122) | B. K. Choraria<br>Secretary | SUNIL K. KHAITAN<br>Vice Chairman<br>S. BAFNA<br>Executive Director | S. K. KHAITAN<br>Chairman<br>V.K. RUNGTA<br>Directors |

## **khaïtan** (India) Limited

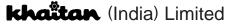
Registration Office : 'Everest', 46-C, J. L. Nehru Road, Kolkata 700 071

#### PROXY FORM

| I/We  | of  |
|---|---|
|   | dia) Limited hereby appoint                         |
|   | ,   |
|   | of  |
| as my/our proxy to vote for me/us on my/our behalf at the | Seventy Third Annual General Meeting of the Company |
| to be held on Thursday, the 22nd September, 2011 at 11.   | 30 a.m. at Merchant Chamber of Commerce, 15B,       |
| Hemant Basu Sarani, Kolkata 700 001 and at any adjourn    | nent thereof.                                       |

| As witness my/our hand(s) this | Affix   | day of2010 |
|--------------------------------|---------|------------|
|                                | Re. 1   |            |
| Signed by the                  | Revenue |            |
| Signed by the                  | Stamp   |            |

Folio No......No. of Shares held......No. of Shares held......Note : The Proxy must be deposited at the Registration Office of the Company, not less than 48 hours before the time for holding of the aforesaid meeting.



Registration Office : 'Everest', 46-C, J. L. Nehru Road, Kolkata 700 071

#### ATTENDENCE SLIP

(Please complete this Attendence Slip and hand it over at the entrance of the Meeting Hall)

I hereby record my presence at the Seventy Third Annual General Meeting of the Company to be held at Merchant Chamber of Commerce, 15B, Hemant Basu Sarani, Kolkata 700 001 on Thursday, the 22nd September, 2011 at 11.30 a.m.

Name of the Shareholder..... (in block letters) Folio No......No. of Shares held.....

Signature of the Shareholder/Proxy

Note : Only Shareholders of the Company or their Proxies will attend the meeting.